



香港恒生大學  
THE HANG SENG UNIVERSITY  
OF HONG KONG



School of Business  
The Hang Seng University of Hong Kong

# Master of Science in Entrepreneurial Management (MSC-EM)





# Message from the Programme Director

## The Master of Science in Entrepreneurial Management (MSC-EM)

is among the first of its kind in the Greater China region. It integrates the teaching of Entrepreneurship and Management in a taught master degree. In this programme, our goal is very clear. We aim to nurture students' entrepreneurial spirit by equipping them to turn an idea into a real business. Students are led to explore a range of knowledge domains covering Business Planning and Corporate Finance, Creativity and Innovation, Entrepreneurial and Digital Marketing, and Leadership and Asian Family Business.

We have a strong programme team who is always ready to facilitate student learning and promote professional development. Our programme has worked closely with the Wu Jieh Yee Centre for Innovation and Entrepreneurship in providing the best pre-incubation support. Our students have the chance to join different entrepreneurial activities from pre-incubation to start-up mentorship, all aiming to prepare them to become an entrepreneur. Moreover, students are given the opportunities to meet and work with leaders and veterans in the field and within our social and alumni networks.

Our programme is internationally recognised and accredited. It is definitely a good investment for you to join us and experience a self-transformation. Whether you want to start your own business or play an entrepreneurial role in different organisations, you will discover that the enriching experience of our MSC-EM programme will yield a lifetime value for you. To know more about us and the programme, you are invited to visit our green campus situated in Siu Lek Yuen adjacent to the Tate's Cairn Tunnel that is accessible from different parts of Hong Kong. Our campus is equipped with the state-of-the-art learning, teaching, research, recreational, and residential facilities to meet your educational needs. It also provides a vibrant campus life.

I hope this pamphlet contains all the information you need. Should you have any questions on the programme including the application and admission processes, contact us at 3963 5088 or via email [mscem@hsu.edu.hk](mailto:mscem@hsu.edu.hk). We are happy to give advice on your further studying at MSC-EM.

**Dr. Kenneth K. KWONG**

“People are not lack of business ideas but do not have the training for execution. Our programme equips students with the necessary skills and knowledge to turn an idea into a real business.”

**Dr. Kenneth K. KWONG**  
MSC-EM Programme Director, H SUHK School of Business







# Who should take this Programme?

## This programme is for you if:

- You'd like to acquire the skills and knowledge required to run your own business.
- You'd like to become a more competent corporate executive by learning the strategic and practical entrepreneurial skills.
- You're a professional seeking to change the community through business engagement.
- You aspire to look for a breakthrough in your life.

“Everyone possesses the quality of being an entrepreneur, it is a matter of awakening this entrepreneur inside you.”

**SHIU Yin Ling, Elaine**

MSC-EM student (2020/21 intake)

Founder & Executive Director, Ejj Holding Limited

Recipient, Outstanding Women of China, 2019

Recipient, Hong Kong Outstanding Young Entrepreneur, 2017



# How to Come Aboard?

## Applicants should have:

- Earned a bachelor's degree from a recognised university or equivalent, and/or
- Achieved the score of any English language proficiency tests listed below or any other equivalent tests recognised by HSUHK if the applicant's degree was not obtained from a university where English is the medium of instruction.

**TOEFL**  
≥ 550  
(paper-based)

**TOEFL**  
≥ 213  
(computer-based)

**TOEFL**  
≥ 79  
(internet-based)

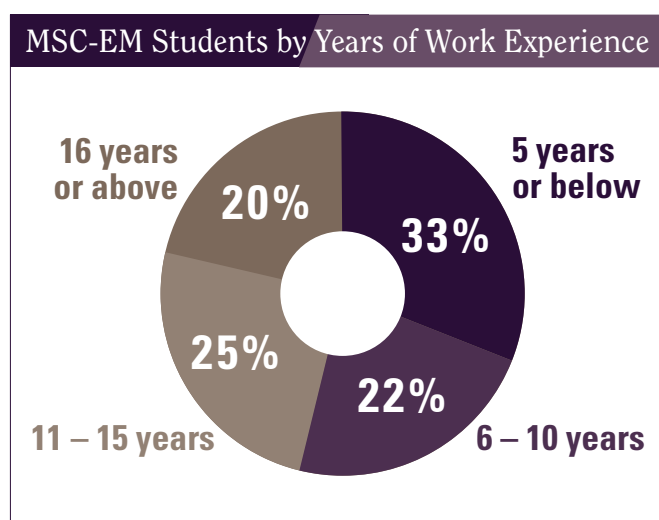
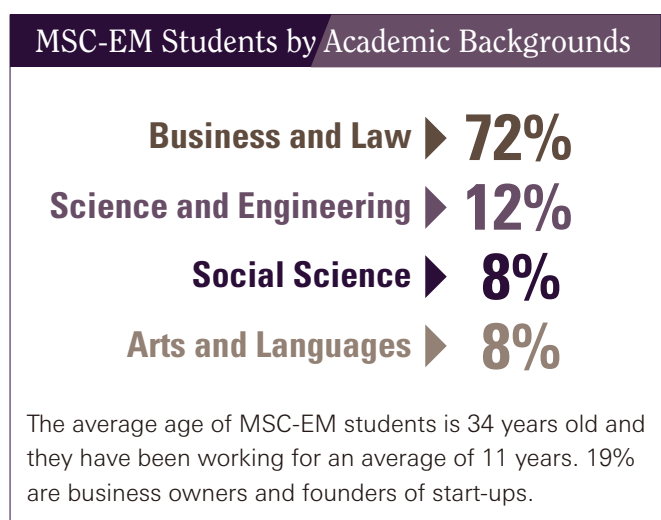
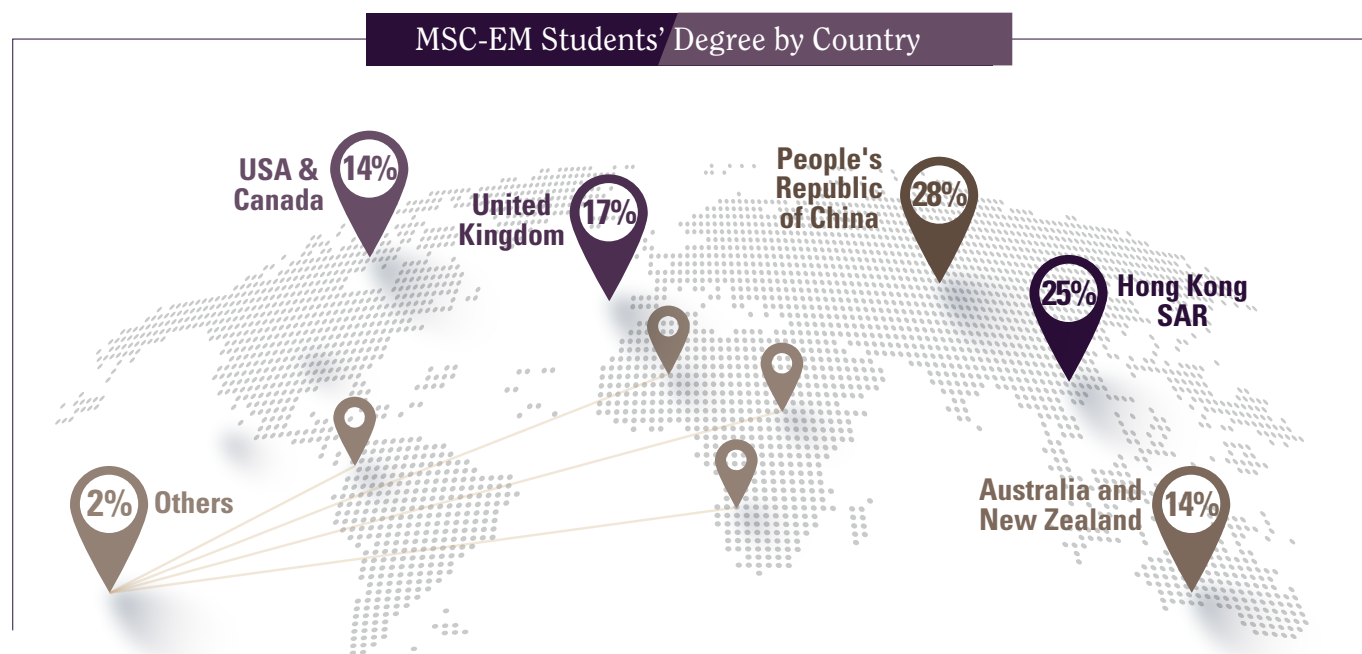
**IELTS**  
≥ 6.0

**CET 6**  
≥ 430

**TEM-4**  
≥ 70

## Who are Our Students?

All our current MSC-EM students are a degree holder awarded by a university in Hong Kong or other countries. 25% of them have a master's degree.



Notes: Figures are based on the student registration record of the MSC-EM programme in AY2020/21.



# Who is on Our Programme Team?

## Programme and Module Leaders



**Professor Bradley R. BARNES**  
Dean, School of Business  
Professor of International Management & Marketing



**Dr. Kenneth K. KWONG**  
MSC-EM Programme Director  
Co-Director, Chinese Family Succession Research Centre  
Assistant Professor, Department of Marketing



**Dr. Susanna CHUI**  
MSC-EM Associate Programme Director  
Assistant Professor, Department of Management

- **Dr. James CHEONG**  
Associate Professor, Department of Economics and Finance
- **Dr. David CHUI**  
Head & Associate Professor (Practice), Department of Economics and Finance
- **Dr. Kelvin HO**  
Lecturer, Department of Marketing
- **Dr. Kaylee KONG**  
Assistant Professor, Department of Management
- **Professor Kevin LAM**  
Head & Professor, Department of Accountancy
- **Dr. Eko LIAO**  
Associate Head & Associate Professor, Department of Management
- **Dr. Thomas MAN**  
Associate Dean (Enterprise and Business Engagement), School of Business  
Director, Wu Jieh Yee Centre for Innovation and Entrepreneurship  
Associate Professor, Department of Management
- **Dr. Amy WANG**  
Assistant Professor, Department of Management

## Programme Advisory Committee

### ■ External Members

**Professor W. S. SIU (Chairman)**  
Professor, Department of Marketing  
School of Business  
Hong Kong Baptist University

**Dr. Adam Lee**  
Managing Partner  
Aqueduct Hills Consultant Limited  
Member, Hong Kong Athletes Career & Education Programme Committee

**Dr. John LEUNG**  
Associate Director  
School of Continuing and Professional Education  
City University of Hong Kong

**Mr. Frederick YUNG**  
Member, Incubation Admission Panel  
Member, Venture Investment Connect Admission Panel  
Hong Kong Science and Technology Parks Corporation

### ■ Internal Members

**Dr. Kenneth K. KWONG**  
MSC-EM Programme Director

**Dr. Susanna CHUI**  
MSC-EM Associate Programme Director

**Ms. Winki CHAN (Secretary)**  
MSC-EM Programme Office

## Programme Office

**Dr. Wenting ZHU**  
Senior Executive Officer, HSUHK School of Business

**Ms. Winki CHAN**  
Executive Officer, HSUHK School of Business



# What will you Learn?



## Programme Overview

- A strong focus on experiential and authentic learning on how entrepreneurs and business executives make decisions in the broader context.
- A capstone module which may involve a company-based project, an extended business start-up plan, or an academic dissertation to fit individual career aspirations.
- Value-added learning activities with a pre-incubation programme, seed funding, start-up mentorship and various networking events.

## Core Modules

### Accounting and Business Planning for Entrepreneurs

- Providing students with the accounting and business planning skills essential for entrepreneurial management.

### Creativity and Entrepreneurship

- Developing students' understanding of creativity, entrepreneurship and the relationship between them both in theory and practice.

### Entrepreneurial and Corporate Finance

- Enabling students to gain a broader view of the financing landscape for start-ups (or younger firms) and to consider various funding sources including angel investment, crowd-funding, venture capital, private equity and hybrid financing.

### Entrepreneurial Marketing

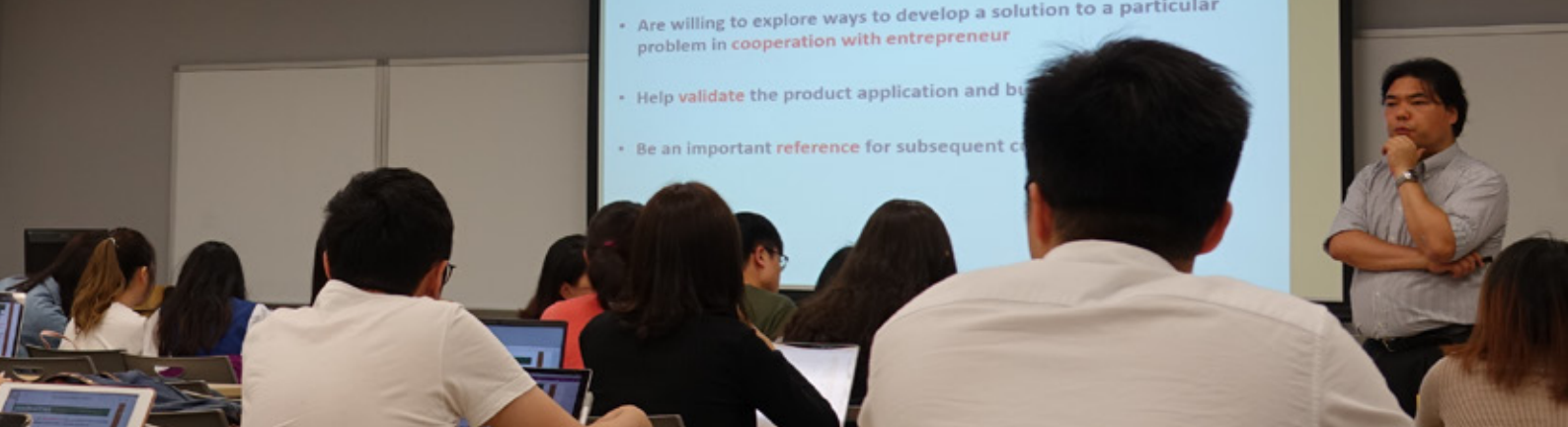
- Allowing students to explore the complexities of managing key marketing processes, with a focus on what is unique to and effective for entrepreneurial pursuits.

“The complexity in the current business landscape really requires a systemic learning platform for individuals to tap into opportunities adaptively. I can see that HSUHK has accomplished in building such a platform.”

**Mr. Peter MOK**

Head of Strategic Partnership  
Hong Kong Science and Technology Parks Corporation





## Elective Modules

### Asian Family Business

- Giving students the opportunities to understand the unique challenges and opportunities in management and strategic issues of family firms.

### Digital and Cyber Marketing

- Allowing students to explore the impacts of emerging digital technologies on traditional marketing practices.

### Innovation Management

- Providing students with an advanced understanding of the knowledge required to manage innovation within organizations and the multifaceted drivers and barriers of firm innovative performance under the rapidly changing business world.

### Leading and Managing Entrepreneurial Firms

- Developing students' understanding on the core components of managing and leading the growth and development of new ventures and entrepreneurial organisations, along with an introduction to theories, concepts, and skills relevant to these contexts.

### Special Issues in Entrepreneurial Management

- Introducing students to recent topics in entrepreneurship and the practical issues involved for starting and managing a business, together with the ethical aspects of entrepreneurial management.

## MSc Project in Entrepreneurial Management

- Providing students with an excellent opportunity to bring together the theory and practice of entrepreneurial management learnt during the programme and to carry out an in-depth investigation into a particular theme.

**All modules are taught and assessed in English. A non-credit bearing English course on academic writing skills is open for students at their own cost. The course fee for 2021/22 intakes is HK\$3,000.**

**The Programme Director may request students to take this English course on academic grounds.**

“The HSUHK Entrepreneurial Programme fits the real world nicely. Young entrepreneurs have chances to pick up transferrable skills and learn theories to prepare them for their goals. I am especially touched by its ability to transform young elite athletes like Marco Kwok and prepare them for the next milestone of their life journey.”

**Professor Erwin HUANG**  
Senior Advisor, Center for Education Innovation  
The Hong Kong University of Science and Technology  
Angel Investor





# What do Our Graduates Say?



A team whose vision is to build greater social awareness into business by starting with Hong Kong's youngest business assistants has won the HSUHK x SC Entrepreneurship Challenge.

The members of "Idea to Business" embodied the concept of coming from three universities and different academic backgrounds, drew a record number of submissions despite Covid-19 challenges.

Over 100 participants in 31 teams entered the third annual "E-Challenge", organized by Wu Jieh Centre for Innovation and Entrepreneurship (WUCIE). Department of Business Administration and Marketing.

edge." First runners-up "Achieve" created a platform for students to play and rent out their own designer clothing, and sustainable fast fashion.

Having no business, marketing, or design background did not deter the students from entering the contest. HSUHK students voted "Achieve" as the winner.

WUCIE, School of Business Administration and Marketing, Department of Business Administration and Marketing.

“The learning process is rewarding because it has transformed me from an athlete to an entrepreneur. The strengthening of the brain muscle opens new avenues of opportunities. I feel that my graduation has taken me to another stage of self-development and self-awareness.”

**KWOK Ho Ting, Marco**  
Co-founder, GRWTH Limited  
World Champion Cyclist – Rainbow Jersey  
JCI HK Ten Outstanding Young Persons, 2017

“I challenged myself in registering for a programme that could provide cross-disciplinary and integrated learning. The MSC-EM was one that has enriched my business acumen.”

**TSANG Lai Sze, Blanche**  
Co-founder & CFO, Sunflower Development Inc.  
Member, The 49<sup>th</sup> Term Board of Directors, Yan Chai Hospital





## EVENTS WATCH

## ENTREPRENEURSHIP CONTEST

Budding entrepreneurs' start-up ideas showcased at Hang Seng University and SCMP's d writes Wilson Lau

Diversity and innovative thinking were clearly in evidence in the start-up business plans pitched by the finalist teams at the "HSUHK x SCMP Entrepreneurship Challenge 2019" (E-Challenge).

Consensus among the competition's judges also showed that the proposed entrepreneurial ideas, ranging from an online platform for the preservation of long-established bound tra demonstr committr impact or

help turn promising business ideas into real start-ups and encourage entrepreneurs to seek financial backing from external sources. Ho noted.

Guest of honour Prof. Huang, Associate Professor of Engineering Practice, School of Engineering, The Hong Kong University of Science and Technology, shared his experience in

Marketing, observed that the entrepreneurship competition attracted the participation of students from diverse fields of study, such as data science, business and

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“I enjoyed the case study approach which allowed me to encounter different business challenges with a realistic perspective. Hence, my sensitivity and creative skills have been enhanced.”

**XIE Haokun**

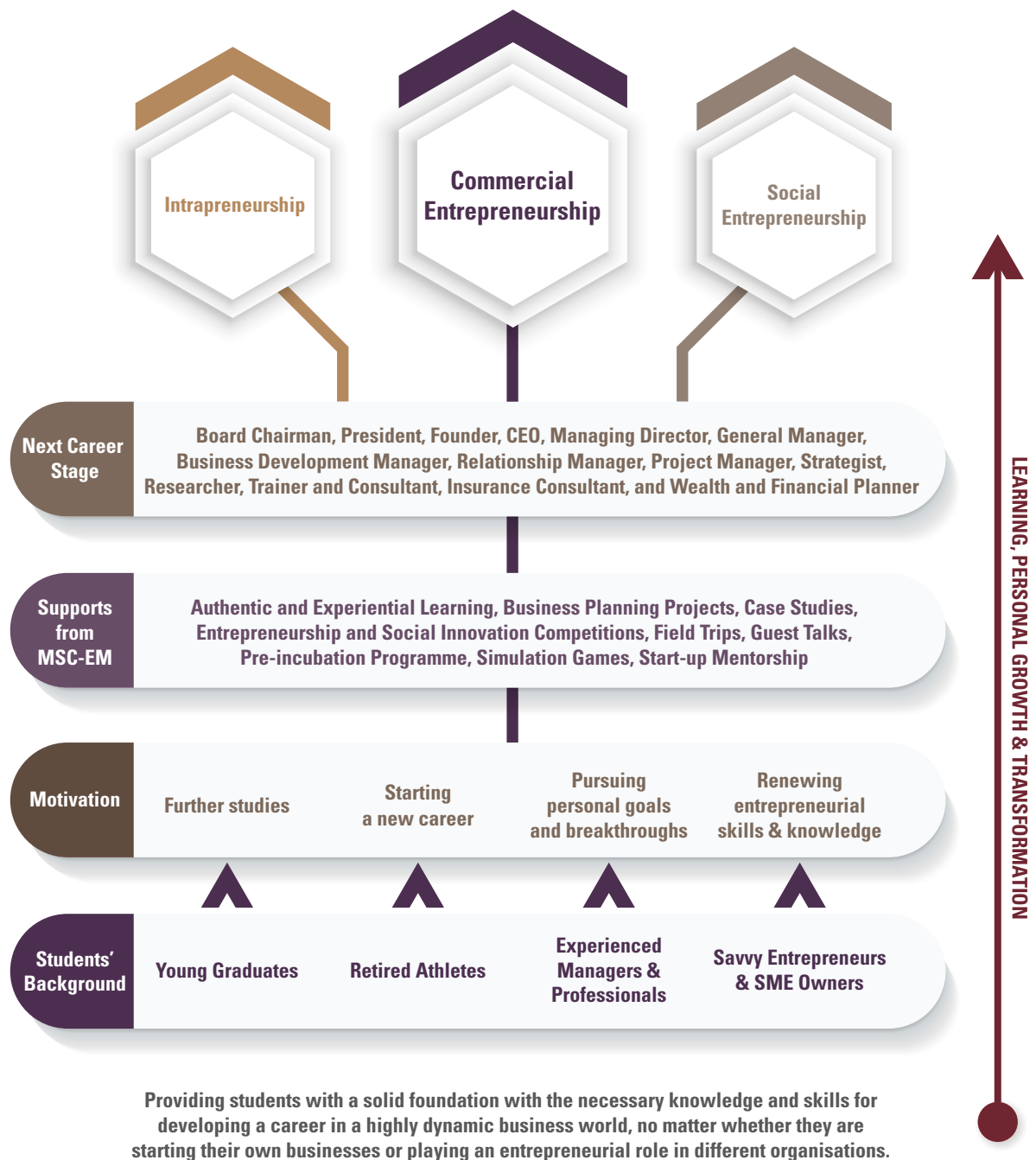
Chairman, Dongguan Haoyu Industrial Investment Co. Ltd

“As the President of a large exporting company of bearings, I consider the life-long learning important in allowing me to scale new heights for my company. I just enjoyed the experience and professional networking here in the School of Business.”

**MA Ming Chang, Johnason**

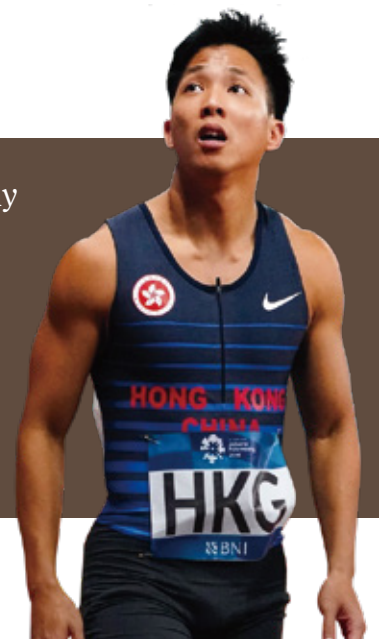
President, Ningbo Isutami International Group

# Study and Career Paths



“With the skills I have learnt in the programme, many of my business ideas can be aptly turned into real products and customer service solutions. The satisfaction is enormous. It is like revealing the full and complete jigsaw puzzle picture after putting the pieces together in place.”

**LAI Chun Ho, Boyce**  
 Founder & CEO, Anchor Sport Centre  
 Retired Track and Field Sprint Athlete, Hong Kong Team





# Scholarships and Financial Support

Different types of external and internal scholarship are available for our local and non-local students.

Below are some of our MSC-EM scholarship recipients in past years:

FTLife Elite Scholarship in Entrepreneurial Management

- DAN Beini, Sophie (2019/20 intake)
- YANG Jie, Melody (2019/20 intake)

The Hong Kong Athletes Career and Education Programme (HKACEP) Scholarship

- KWOK Ho Ting, Marco (2018/19 intake)
- LAI Chun Ho, Boyce (2018/19 intake)

HSUHK Half-Tuition Fee Scholarship

- CHENG Chun Yiu, Patrick (2018/19 intake)
- SHIU Yin Ning, Elaine (2020/21 intake)
- ZHAO Zijin, Derek (2019/20 intake)

Graduates of Hang Seng School of Commerce (HSSC)/Hang Seng Management College (HSMC)/The Hang Seng University of Hong Kong (HSUHK) are qualified for the Alumni Fee Reduction Scheme.



## Study Modes

- Full-time students are expected to register 4 modules every semester and complete the programme in 1-year time.
- The study load of part-time students is half of the full-time study mode, that means students are taking 2 modules per semester and they can complete the programme in 2 years.
- Classes are usually scheduled on weekday evenings and Saturday mornings.
- Summer semester is usually reserved for the MSc Project.

## Tuition Fee

- Students are required to complete a minimum of 30 credits to be eligible for graduation.
- For the intake in 2021/22, the tuition fee for the local and non-local student is HK\$4,350 and HK\$5,655 respectively for each credit.
- The tuition fee is valid for the whole study period.
- Students are also required to pay caution money and are subject to other relevant fees applicable to taught postgraduate programmes as stipulated by the University.





*With us, you can decipher the entrepreneurial code in your life.  
Are you ready to grow and succeed for a life-long transformation?*



## Enquiries on Application and Admission

Master of Science in Entrepreneurial Management is recognised under the Qualifications Framework (QF).  
QF Level: 6 | QR Registration No.: 18/000856/L6 | Registration Validity Period: 08/11/2018 to 31/08/2022

Applicants can submit their applications through the HSUHK Online Application System.

For further enquiries, please contact the Registry.

Tel: 3963 5555

Fax: 3963 5553

Admission enquiries: [tpgadmission@hsu.edu.hk](mailto:tpgadmission@hsu.edu.hk)

MSC-EM Programme Office

Tel: 3963 5088

Programme enquiries: [mscem@hsu.edu.hk](mailto:mscem@hsu.edu.hk)

Hang Shin Link, Siu Lek Yuen, Shatin, New Territories, Hong Kong.

[www.hsu.edu.hk](http://www.hsu.edu.hk)

The Hang Seng University of Hong Kong is incorporated in Hong Kong with limited liability by guarantee.

Information updated as of March 2021.

